



## Panaseer

Giving CISOs a Trusted, Unified View of Assets and Controls

The Panaseer platform unlocks a value multiplier on existing security investments and empowers CISOs and security teams to implement and measure effective cybersecurity risk reduction, moving from reactive to proactive security within one month.

### Our Story: Finding a solution for enterprises' biggest security weakness

A few years ago, Nik Whitfield (Founder and CEO of Panaseer) and Panaseer's founding team were working to build highly intelligent military grade threat detection systems. Their customers were highly mature in their cybersecurity thinking and strategy. Their security projects typically involved raising the bar to the next level to counter malicious intents from other countries.

Running a first-class security operation didn't pose a challenge for organisations in defence industry. The biggest problem of these organisations were partially deployed, ill-configured and disjointed security tools,

systems and processes, which made it difficult to adhere to regulations and more importantly, exposed them to malicious attacks.

Pressured by regulator's increased focus on cybersecurity, explosion in tooling and data and growing number of threats, organisations' security teams were increasingly scrutinised by the senior stakeholders. The Board, auditors, risk function and clients required more insight into the fundamental position on cybersecurity. To answer their requests, security teams usually turned to time-wasting manual reporting to bring data together.

The need of the hour was a platform that provides trustworthy data to make reliable cybersecurity decisions. Panaseer was launched to fulfil that.

## One platform to answer the fundamental cybersecurity questions

We built Panaseer to empower organisations and businesses in highly regulated sectors to answer fundamental cybersecurity questions, such as what assets they are defending and how they are controlled.

Panaseer is the first Continuous Controls Monitoring platform, which gives CISOs and security teams visibility of all assets, and confidence that security controls are working effectively. It provides a trusted, unified view across business lines, regions and technology platforms.

Deployed by major financial institutions in the US and UK, the Panaseer platform unlocks a value multiplier on existing security investments and empowers CISOs and security teams to implement and measure effective cybersecurity risk reduction, moving from reactive to proactive security within one month.

## How did Panaseer bring value to a global asset manager?

Ever since our journey began in 2014, we've empowered countless organisations improve their cybersecurity posture.

One of Panaseer's customer, retained us in June 2016, to:

- Assess their security business model, analyse risks to the business and how those risks are addressed
- Enable and automate the monitoring and reduction of device vulnerabilities across the business.

Their attempts to solve these pain points by building their own management information process to manually pull data to measure effectiveness of vulnerability remediation actions, was not sustainable.

Panaseer provided a single, scalable source of trusted data and more depth into vulnerability types, which enabled them to identify areas of greatest risk and focus on areas of greatest return. The result was up to 50% reduction in critical device vulnerabilities.

## Schedule your Demo to learn more about Panaseer

If you're interested to unlock a value multiplier on your current security investments, and make sure you always get the right information from different security tools, please get in touch at [demo@panaseer.com](mailto:demo@panaseer.com) to schedule your demo.